



Funding Newsletter

The Berkshire East Funding Project is working across East Berkshire “*supporting the voluntary and community sector in obtaining funding*”

Summer 2010
Volume 1
Issue 4

Love Your Tender

A **FREE** one day course for small groups who work with children and young people, across East Berkshire, to understand the contracting process.



Wednesday 23rd June 2010 10am - 4pm

at Windsor Ascot Maidenhead District Sports Association for the Disabled, (WAMSAD),

Braywick Sports Ground, Maidenhead, Berks SL6 1BN



Who is the day for?

Trustees, CEOs, Business Managers, people with responsibility for commissioning, funding and tender applications.

What will the day cover?

- Explain about a typical contracting process
- Help you to decide if you are ‘tender ready’
- Signpost to additional resources
- Guide you through aspects of contracting that are especially tricky or need special consideration
- Other helpful tips, exercises and checklists

What is the aim of the day?

The overall aim is for groups to feel more confident in tendering for contracts with public sector bodies and will ensure that they have the capacity to submit a successful tender.

How to book:

To book a place please e-mail mandy@sloughcvcs.org.uk with your name, organisation and contact details. If you have any questions about the day please contact Dave Furze on 01753 524176 or 07803 897135 or email dave@sloughcvcs.org Love Your Tender is a national training programme and will be facilitated by Children England.

Newsflash...There are a few places remaining if you would like to attend this course please do not hesitate to book!



Successful tendering report

“People to Places” enjoys success in tendering

The reform of public services over the last decade has seen a steady trend to shift from grant funding to commissioning (“buying in”) of services. Government wants to ensure that the voluntary and community sector, is at the heart of these reforms because it believes there will be benefits all round – to service users, communities and taxpayers. Many organisations have found themselves however, competing for funding in a tendering process that they may have been receiving for many years in the form of grants. One organisation that has been successful is People to Places in Maidenhead who tendered to the Royal Borough of Windsor and Maidenhead for funding, enabling them to continue them to provide specialist transport for the elderly, infirm and those with disabilities in the Borough. Well done to them.

Successful Tendering—being fit to compete
for groups in Windsor & Maidenhead and Slough

Two FREE 2-day training programmes

for medium to larger groups – helping you win more contracts

These two day programmes are aimed at medium to large organisations either new or familiar with bidding for contracts in the public or private sector. The programme is split into two full days:

Day 1: “Being fit”: the aim of the session: “Delegates will gain a clear understanding of commissioning and tendering process, what an organisation needs to have in place to be ‘fit to tender’ and how to write successful tender documents, Pre Qualification Questionnaires (PQQ’s)”

Day 2 – “Getting the cost right”: the aim of the session: “Delegates will gain a clear understanding of how to prepare financial information for a tender and strategies on how to put this into practice.”

Windsor and Maidenhead

Day 1: 7 July 2010 Time: 10:00 – 4:00 pm Windsor Resource Centre, 67 Alma Road,
Windsor, Berkshire SL4 3HD
Tel: 01753 867335

Day 2: 14 July 2010 Time: 10:00 – 4.00pm, Windsor Resource Centre,
67 Alma Rd, Windsor, Berkshire SL4 3HD
Tel: 01753 867335

Slough

Day 1: 28 July 2010 Time: 10:00 – 4:00pm Baylis House, Stoke Poges Lane,
Slough, Berkshire SL1 3PB Tel: 01753 505600

Day 2: 29 July 2010 Time: 10:00 – 4:00pm Baylis House, Stoke Poges Lane,
Slough, Berkshire SL1 3PB Tel: 01753 505600

How to book? To book a place please e-mail mandy@sloughcvs.org.uk with your name, organisation and contact details. If you have any questions about the day please contact Dave Furze on 01753 524176 or 07803 897135.

Don't miss this great opportunity! Times ahead are challenging and understanding how to open new markets for your organisation could mean the difference between success and failure. If you would like further information about this training please call Dave Furze on 01753 524176 or 07803 897135 or email: dave@sloughcvs.org.uk



The Directory of Social Change has published their directories which are full of information about the major trusts in the UK.



The funding project has brought three copies of these informative books and they are available at each of the offices in Bracknell, Slough and Windsor & Maidenhead. Groups and organisations are welcome to visit the offices to have a look through these books during normal office hours.

East Berkshire Funding Fair₂₀₁₀

A one day conference for voluntary and community groups to access up to date funding sources and information.



Wednesday
29th September 2010
9.15am - 3.30pm
Windsor Racecourse
Maidenhead Road
Windsor



Highlights of the day:

- Win £500 for your group!
- Workshops by national funders
- Stands and information

Booking forms for this popular event on 29th September 2010 will be available at the beginning of July. Please do look out for them, we will be sending them to groups and organisations on our databases and they will be available on our websites and in our offices. This looks to be a good event put the date in your diary and we look forward to seeing you there!

Building A Better Bridge between the Voluntary Sector and the Public Sector

A very successful seminar, organised by the Berks East Funding Project, was held at Windsor Race Course on 21st April, called "Building a Better Bridge". Pulling together commissioners and voluntary sector groups the seminar updated delegates on new strategies for commissioning the third sector, a new guidance and support website, building consortia and a case study from London Borough of Camden. Seminar speakers were from New Economics Foundation, National Audit Office, Voluntary Action Camden and Future Builders.

Key themes that arose from the day were; the need for training of staff on all sides and sectors about the commissioning cycle, there is great need for more dialogue and better communication between the sectors and for the voluntary sector to learn how better to market themselves and use new ways to demonstrate to the value of their work.

The Building Bridges Programme offers training and support for all involved in commissioning public services – commissioners and voluntary sector workers. If you want to know more about the seminar or to discuss any aspect of commissioning the third sector or being fit to tendering for delivering public services, then contact Dave Furze, Building Bridges Programme, Berks East Funding Project, Tel: 01753 524176 or 07803 897135 or dave@sloughcvs.org.uk.



John Hioady National Audit Office

Simone Hensby—Voluntary
Action Camden



‘Find out About Funding Workshops’ 2010 Dates

Here are the dates for the next ‘Find out About Funding Workshops’. We have included an evening workshop in September for those people who would find attending an evening workshop preferable. This will be at the Holiday Inn which is just off junction 6 of the M4, this is for all groups across the three local authority areas.

Tuesday 20 July 2010 10.00 am - 2.30 pm
at WAMSAD, Braywick Recreation Ground, Maidenhead

Thursday 9 September 2010 7.00 pm—9.00 pm
at Holiday Inn, Church Street, Slough

Tuesday 16 November 2010 10.00 am - 12.30 pm
at Slough CVS offices, Church Street, Slough



If you would like to attend any of these workshops please contact Ray or Carole, contact details below.

The East Berkshire Funding Project team

Funding Advisors:

Ray Emmans is the Funding Advisor for the Slough, Windsor & Maidenhead areas. He works four days a week. Ray will be based at the Slough CVS most Tuesdays and at Windsor & Maidenhead Voluntary Action on Wednesdays/Thursdays/Fridays. Ray will be available for funding advice and help on application form completion. Ray can be contacted at Slough on 01753 524176 or at Windsor on 01753 622433 or wmvafunding@hotmail.com



Carole Allen is the Funding Advisor for the Bracknell Forest area. Carole is based at the Bracknell Forest Voluntary Action offices at Amber House, Bracknell for three days a week. Generally this is Mondays, Tuesdays and Thursdays. Carole is available for funding advice and help on application form completion. Contact her on 01344 383523 or carole.allen@bfva.org

Procurement

Dave Furze is the Procurement Implementation Officer for the project. He is based at the Slough CVS offices at Church Street, Slough and will be available generally on Mondays, Tuesdays and Thursdays. Dave is developing support for commissioning and procurement workshops and working towards matching voluntary and community organisations with commissioning opportunities and potential partners. Dave can be contacted on 01753 524176 or by email to dave@sloughcvs.org.uk.



Further funding information is available on our websites:



Bracknell Forest Voluntary Action
Slough Council for Voluntary Services
Windsor & Maidenhead Voluntary Action

www.bfva.org
www.sloughcvs.org.uk
www.wmva.org

